



RAJDEEP NEWS LETTER NO 1/2016

Editorial

Hello Rajdeep Family,

This year we attempt to bring out our maiden News letter in order to update our members with happenings in our Company, share with you our achievements in sales, sports etc. In fact any topic of interest to us can find a place in this forum. We would also like to know about your personal achievements, family milestones, and achievements of your children. So keep us updated with all this information so that your happiness can be shared within our Rajdeep family.

You may also write to us (“The Editor”) regarding our ideas, views, articles, stories, suggestions and jokes and we will publish for public viewing. You may also send any short article in Telugu and we will try to publish. Special prize for best article. Department reporters are once again invited to update us on your department News supported by photos

Next News Letter in July 2016

Performance in 2015

Rajdeep Group did well in the year 2015. A summary of our performance on the sales front is given -

Company	Target	Achieved
RAA	28.18	25.40
REPL	47.90	45.82
RAM	13.50	11.62
Total	89.58	82.84

We hope to make up the small shortfall in 2016 and reach the target of Rs. 100 crores

Accolades



Mr. Suresh did it again beating all previous records with **Calderys**, On behalf of Rajdeep he received the **Gold Award** for **Sales Excellence** and **Highest Growth in E1 Sales**. This also included a fantastic trip to Kashmir Valley to receive the award Keep it up and lets better the performance from year to year.



And



Rajdeep Automotives is not lagging behind. Mr. Kodanda Ramarao travelled to New Delhi to receive the Award for **PACC Skill Contest 2015-16** as **Zonal Champion** and **All India No 1 Distributors Operations Manager** from Maruti Suzuki (MGP). What an achievement for these starters in the field. That`s the sprit, RAM Boys !! “Excellence” is the Key word.

And

Exxon Mobil rewarded its sales team with a handsome incentive package which accounts for that substantial bulge in their pockets.

Reorganization.

Back office team has been re-organized in order to give more effective support to the sales force. We hope the Business Heads are able to get a faster response from the ‘ Back Office Boys & Girls’.

Simultaneously, Mr. Vidyasagar, has been given a new charter of duties by Mr. Rajat Mehta. We wish him all the best in his new role.

Joining and Leavings

Joinings

During the period Jan to Mar 2015 the following new members joined our family :-

- (a) Mr. C. Sudheendra as Manager, Lubes Services, Joined on 28 Jan 2016 after a long innings with Hyderabad Batteries Ltd.
- (b) Mr. R Bhaskar as Manager, Power Service, joined on 10 Mar 2016.
- (c) Ms. Sheik Raheema as Executive, Customer Support, joined on 23 Jan 2016.
- (d) Mr. Kiran Kumar Bagadi, as Sr Executive, System Admin joined on 10 Mar 2016
- (e) Mr. Tanush Thakur, as Jr Manager, Lube Sales, joined on 14 Mar 2016
- (f) Mr. A Sai Baba, as Executive Accts (RAM) , joined on 03 Mar 2016.

Leavings.

The following employees left our team for various reasons :-

- (a) Mrs. Priyanka. S, Executive, CC
- (b) Mr. Kiran. P, ,Service Engineer
- (c) Mrs. P Sirisha, Executive Acct (RAM)
- (d) Mr. PLNS Charulu, Executive Admin, Vizag
- (e) Mr. Kailash Rao, Vertical Head, Lubes

We wish them success in their future careers.

Visits

We were honored by the following distinguished visitors during the quarter :-

- (a) ***Mr. Rajou Kalyanasundaram, Manager, DBM (INDIA) EXXON MOBIL*** accompanied by ***Mr. Shankar Karnik, DBM (INDIA) EXXON MOBIL*** on 09th Feb 2016. Tree plantation was done in his honour.

Comments in Visitors Book.

Wish you most and more of everything you aspire for . Best wishes to Team Rajdeep.



- (b) ***Mr. T. Bala Krishnan, DGM, BOB, Hyderabad*** accompanied by ***Mr. Venkatesh, AGM, BOB Hyderabad*** on 22 Jan 2016. Tree plantation was done in his honour.



SOME GYAN

1. People are definitely a Company's greatest asset. It does not make any difference whether the product in case or cosmetics. A Company is only as good as the people it keeps
2. Don't just talk about it – Be about it

--Editor

LIFE LESSONS FROM T 20

That freaking last over was a neat set of **LIFE LESSONS**

Bangladesh needs 12 runs in last over. Over a billion people are on edge with their asses on cusp of despair or joy.

1. Pandya goes for 2 fours in first 3 balls. At this point game is over for India. But Pandya still keeps his head to ball some what sensibly for last 3 balls.

Life Lesson 1- It is never lost until you lose it. Even if defeat is staring at your face.

2 . Mushfiqur hits second four in last over and punch in air. Just 2 runs needed in 3 balls. So they have won he thinks. The Bangla dugout stands clapping. Wrong assumption.

Life Lesson 2- Never count your chickens until they are hatched. Really hatched.

3. Two runs needed in last ball. A billion people watching are trembling with nerves. Dhoni remains cool showing no emotion. In the melee of last ball when billion minds have raced to confusion, he has sense to not throw the ball and run the batsman out. He knows he has won , yet he doesn't jump into air or punches his fist.

Life Lesson 3- Equanimity and dispassion is key to master one's mind. No excessive joy in good time and no excessive sorrow in unfavorable times is how one should live.

4. One freak hit and Bangladesh could have won. One run in last over and it could have been a tie. Anything was possible like a random chance at toss of dice.

Life Lesson 4: There is an overall seeming randomness in life. In end you lose some and you win some by an unknown roll of dice.

It is this unknown roll of dice which makes one believe in the existence of God

--Editor

Birthday Celebrations

Jan 2016



Feb 2016



March 2016



Celebrations on Achievements



FITNESS PROGRAMME

Sports

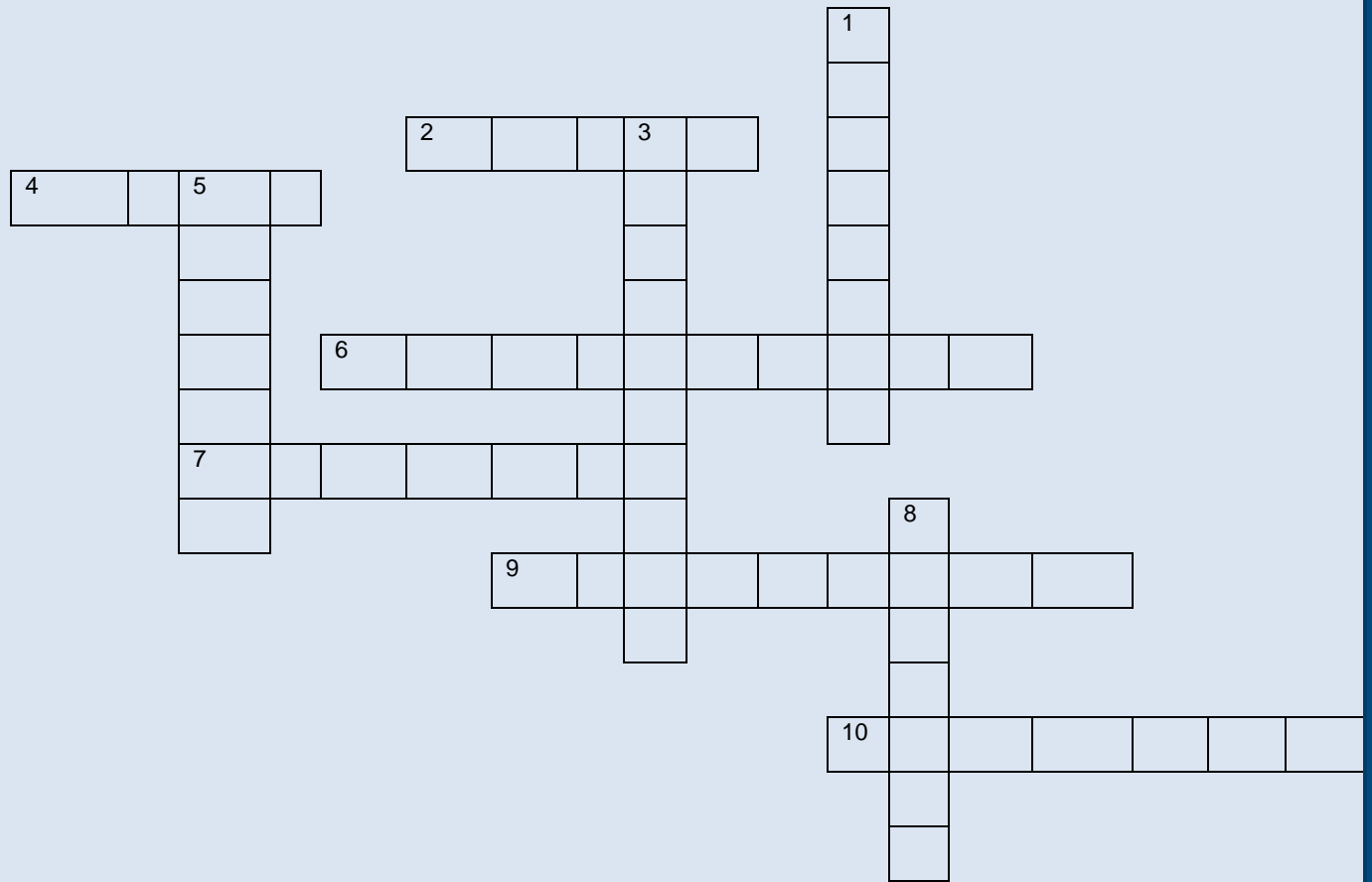


Swatch Bharath Programme



RAJDEEP CROSSWORD NO 1 / 2016

Complete the Crossword below



Across

- 2. Summer Fruit**
- 4. School Close By**
- 6. Withstands High Heat**
- 7. Cross Roads**
- 9. First stage in Selling**
- 10. National Bird**

Down

- 1. What Lubricant Reduces**
- 3. Neighbouring Village**
- 5. Northern Mandal**
- 8. Electricity Storage**

Name ---

Rules –

- 1. One entry per person**
- 2. Submit entries to Mrs. Vasavi by 30th April 16**
- 3. Attractive prize for the winner**
- 4. In case of tie, management decision is final**
- 5. HR Dept not eligible to compete.**



Patron ---- Mr. Rajat Mehta. M. D.

Editorial Team



Editor – Lt. Col David Banerji



Power Dept Sub Editor – Mr. K. Pandi



Refractories & Lubes Sub Editor – Mr. A. Suresh



B O & Accounts Sub Editor – Mr. Vidyasagar Reddy

Reporters – To be appointed



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Photo Grapher - Mr. K. S. Roy